



Keller Williams Family Reunion

Build a Strategic Partnership with Your Assistant

Presented By: Christy Belt Grossman

Panel: Hallie Warner, Monica Kelts, Amanda Doll, Scott Bluth

Get an insider's look at the partnerships between high-functioning agents and assistants, find out what fuels their success, and learn how to take your own partnership to the next level.

20% for director of ops - Driving revenue, reducing expenses, agent accountability.

Challenge each other's thinking.

Always have an opinion; never be indifferent.

Email a recap of the conversation with your Mega: This is what I heard you say.

When agents or staff come at you to fix their problems for them: "There is an answer and I'm not it."

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